

# MAINTENANCE MADE EASY



**PETERSON**



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# PROTECT YOUR INVESTMENT

## WHY REPAIR BEFORE FAILURE?

When you repair before failure, you are taking advantage of the value built into Cat® parts, which are designed to last multiple lives. If you let parts progress to failure, you could be spending as much as 2.5 times more for the cost of your repair.

Caterpillar studies show that nearly 90% of the time, those failures could have been prevented—and that's money out of your pocket.

Customer value agreements (CVAs) are centered around helping customers optimize their operations. Partner with a team who keeps your costs down and your power up with customized options, based on specific customer scenarios.



- » HASSLE-FREE OWNERSHIP
- » HASSLE-FREE MAINTENANCE
- » PEACE OF MIND FROM EQUIPMENT HEALTH MANAGEMENT
- » SECURITY OF PETERSON SUPPORT







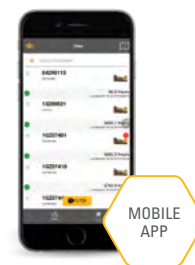
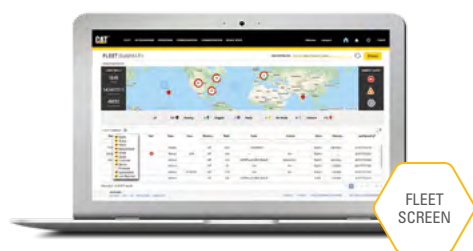
# COMBINING EQUIPMENT, TECHNOLOGY, AND SERVICES TO HELP BUILD YOUR SUCCESS

## SMART DECISIONS START WITH FACTS

- » Cat Connect can tell you how your assets are performing, if they are ready to run, when they need service and much more. With product expertise and support, let's turn data into insights and choices into profits.
- » Remotely access information about a single unit or an entire fleet with customizable dashboards to see data your way.
- » Know more about asset health and performance with the easy-to-use web interface that transforms real time streaming data into insights.
- » Make more informed decisions with accurate information available at your fingertips through customized alerts.
- » Choose from several Cat Connect offerings to meet your needs from monitoring run status, location, fuel level, battery voltage, kilowatt hours & 2,000 + more parameters.
- » Leverage our expertise to get higher performance and longer life at a lower total cost from your connected assets through predictive analytics and advanced reporting.

## GET THE DATA YOU NEED TO MEET YOUR ENERGY GOALS

Cat Connect gives you the customized data you need to identify and resolve problems quickly—often before they result in costly repairs and unscheduled downtime. Whether you aim to improve efficiency, reduce risk, cut costs, or boost your bottom line, the data is at your fingertips.







# COVERAGE WITHOUT INTERRUPTION

## EXTENDED SERVICE COVERAGE

- » Protect your investment with coverage for parts and labor expense on covered components.
- » Avoid unexpected repair costs caused by unscheduled repairs.
- » Budget for unexpected repairs and lock in costs up front.
- » Ensure repairs are done right the first time, with factory-trained technicians using genuine Cat parts.
- » Return your electric power systems to their original operating specifications, meeting all requirements for safe use and environmental compliance.
- » Combine extended service coverage (ESC) with a customer value agreement for complete maintenance and repair protection.

## A VARIETY OF COVERAGE OPTIONS

**NEW ESC:** Coverage for electric power prime and rental generator sets is available in 24- to 60-month terms (24- to 120-month terms for standby generator sets and automatic transfer switches), if purchased before the end of your factory warranty.

**ADVANTAGE ESC:** Coverage is available in 12- to 60-month terms after the end of the factory warranty period and before the first overhaul. Coverage can be extended up to 25 years from delivery date for standby generator sets, and up to 10 years for prime.

**OVERHAUL ESC:** Coverage is available in 12- to 60-month terms after a qualifying overhaul has been completed by an authorized Cat dealer in accordance with the Overhaul ESC Checklist.

Contact us to learn more about coverage level flexibility.

## CONDITION MONITORING

Increase runtime, decrease owning and operating costs, and simplify maintenance with insight gleaned from condition monitoring. Using the latest technologies, condition monitoring proactively evaluates generator sets' operational data, such as fluid analysis, inspection results, and more, to provide service and repair recommendations.

FEATURES & BENEFITS	Customer Value Agreement	Cat® Connect Remote Asset Monitoring	Extended Service Coverage
<b>Customized Agreements</b>	X	X	X
<b>Hassle-Free Ownership</b> <ul style="list-style-type: none"> <li>» Options for flexible payment terms</li> <li>» Automatic renewal of agreements</li> </ul>	X	X	X
<b>Hassle-Free Maintenance</b> <ul style="list-style-type: none"> <li>» Cat® genuine parts, delivered on time</li> <li>» Cat Fluids</li> <li>» Dealer Labor</li> </ul>	X	X	X
<b>Peace of Mind from Equipment Health Management</b> <ul style="list-style-type: none"> <li>» Remote asset monitoring with Cat Connect</li> <li>» Equipment Condition Monitoring</li> <li>» Cat S·O·S™ Services</li> <li>» Inspections</li> <li>» Easy access to asset information</li> <li>» Asset Protection</li> </ul>	X	X	X
<b>Security of Expert Dealer Support</b> <ul style="list-style-type: none"> <li>» Rebuild and Upgrade</li> <li>» Risk Management Plan</li> <li>» Priority Access</li> <li>» Regulatory and Compliance</li> </ul>	X	X	X
<b>Digital Equipment Status Updates</b> <ul style="list-style-type: none"> <li>» Engine and electrical parameters reported</li> <li>» Visualization of asset's historical performance (parameters depend on application)</li> <li>» Events and diagnostics to support remote troubleshooting</li> </ul>		X	
<b>Digital Operating History</b> <ul style="list-style-type: none"> <li>» Running hours—when unit starts and stops</li> <li>» Fuel use on supported assets</li> <li>» Asset location</li> <li>» Manage maintenance</li> </ul>		X	

## FEATURES & BENEFITS

Customer  
Value  
Agreement

Cat Connect  
Remote Asset  
Monitoring

Extended  
Service  
Coverage

### Enhanced Digital Features

- » Text or email customized alerts in real time (events and diagnostics, maintenance, etc.)
- » Data captured at a higher frequency based on your requirements
- » Automated, customized reports
- » Customer-driven parameters that enable advanced remote troubleshooting by using centralized experts
- » Insights on the go, with the new Cat remote asset monitoring (RAM) app
- » Customizable dashboards

X

### Extended Service Coverage Features

- » Coverage available globally (except where prohibited)
- » Trained technicians with experience to repair your equipment quickly and accurately
- » Flexible coverage options to fit your individual needs
- » Additional benefits may include travel and mileage, emergency freight, rental allowance, crane and rigging, overtime

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